



**UK Trade
& Investment**

Organización de Comercio e
Inversión del Reino Unido



**British Embassy
Mexico City**



Mexico Oil & Gas Showcase Trade Mission

Visiting Mexico City, Villahermosa and Ciudad Del Carmen

Saturday 26th September - Friday 2nd October

UK Trade & Investment in partnership with Aberdeen & Grampian Chamber of Commerce, the Energy Industries Council (EIC), NOF Energy and Subsea UK are organising an oil & gas trade mission to Mexico.

Mexico's oil reserves are declining and the development of the country's deep-water oil projects are crucial to the optimal recovery of its reserves. Since 2014, the Mexican Energy Reform has opened new opportunities in the Mexican oil and gas sector for both UK and global companies across all areas including support for maintaining production in declining fields, achieving a more efficient exploitation of proven reserves, increasing security and minimizing environmental impact.

Participants will receive briefings from stakeholders and key players, detailed market insight and face-to-face meetings with local and international companies and participation in Energy Day one of the key activities in the year.

WHY JOIN THIS MISSION?

- To showcase your products and services to operators and production service companies
- To meet target customers and potential partners

We are recruiting mission companies in the following three strands:

- **Field Performance and Efficiencies** (including operational processes as well as IOR improved recovery and EOR enhanced recovery)
- **Asset Integrity Management** (asset and infrastructure maintenance from concept to grave)
- **Subsea Technology and Deepwater** (existing subsea infrastructure IRM Inspection Repair and Maintenance as well as future deepwater construction developments)

THE BENEFITS

- Networking opportunities and client hospitality at a reception by the British Ambassador at the official residence in Mexico City
- Entry to Energy Day – delegation stand with company logos and materials on display
- Dinner hosted by Tabasco Government in Villahermosa (TBC)
- Pre-visit and in-country briefings providing market information and advice on how to do business in the energy sector in Mexico
- Organised group meetings and visits with key industry players

- Your company profile in the trade mission brochure circulated to companies in Mexico

THE COSTS

- We aim to keep mission costs to a minimum, please contact one of the trade associations / chamber to learn more.

TRAVEL

Flights and accommodation are not included in the mission costs but UKTI has negotiated preferential hotel rates.

THE PROGRAMME

(subject to change)

DATE	TIME	ACTIVITY
Saturday September 26		Depart UK Arrive Mexico City
Sunday September 27		Rest day
Monday September 28	08:30 - 16:00	UK Technology Showcase (Camino Real Hotel): Group session/presentation of UK companies Group splits into 3 "strands" for Seminars One-to-one meetings
	19:30 - 22:00	Pemex Procurement International presentation (to all companies)
Tuesday September 29	07:30 - 18:00	Energy Day - attend event, take part in conference, networking lunch and cocktails
Wednesday September 30	AM	Flight to Villahermosa
	12:00 - 14:00	Each strand to make a site visit
	16:00 - 18:30	One-to-one meeting sessions (Quinta Real Hotel)
	19:30 - 21:30	Dinner hosted by Tabasco Government
Thursday October 1	07:30 - 09:30	Travel by road to Ciudad del Carmen
	10:00 - 12:00	Each strand to visit Mexican Prime Contractors One to one meeting sessions (facilitated by Campeche Government and ProMexico - venue TBC)
	Evening	Flight to Mexico City
Friday October 2	All day	Free time for companies to fix their own meetings
	Evening	Depart Mexico for UK

For general information:

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To join the mission please contact:



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